

# ENGAGEMENT CASE STUDY

## Customer Background

The organization is one of Saudi Arabia's leading trading companies specializing in the capital goods sector. Established in 2005, the company has the mission of providing its customers with leading international brands in the areas of fashion, footwear, health, and beauty. Today, the company operates over 52 stores and has close to 85% presence across KSA.

## Business Case

The Customer was using two different systems - NAV 2017 and Oracle Retail Pro (POS), due to which the same information was being captured at multiple points. The objective of the organization was to streamline and optimize their business processes through the use of integrated IT systems.

## Business Solution

Godrej Infotech was selected for this project due to the following reasons:

- Customer was satisfied with the previous NAV implementation done by GITL
- Strong domain knowledge of GITL consultants
- Strong customer relation with GITL team

The solution for this business case was to upgrade NAV 2017 to Business Central 14.0 along with LS Central implementation for retail operations.



## Saudi Trading Company Successfully Implements LS Central & Upgrades NAV to Business Central

### Highlights

**Industry:** Trading

**Project Location:** Kingdom of Saudi Arabia

**Engagement Since:** 2018

#### Solution Snapshot:

- Automated Material Requisition Planning (MRP)
- Implementation of Standard LS Replenishment Module
- Cash & Bank Management
- LS POS & Backoffice
- DataDirectory, RapidStart Services & Excel Import/ Export for data migration from NAV objects to NAV BC extensions

Modules that have been covered as part of scope are:

- Financial Management
- Fixed Assets
- Cash & Bank Management
- Inventory with Barcode
- Purchase Management
- Lease Module
- LS Replenishment Module
- LS POS & Back Office
- KSA Payroll

#### Auto Replenishment Feature using LS Replenishment:

Previously Material Requisition Planning was done using an Excel sheet based on analysis of last 4-5 months consumption and coming months sales forecast taking into account upcoming festive seasons if any. This was a time consuming process with single user dependency, complicated calculations and manual PO generation.

After the LS Replenishment module has been put in place, all calculations and forecasting are now done easily in a few minutes and Purchase Order is raised directly through the system.

#### Benefits

- Multiple separate systems have been combined into a single system
- 90% time saving for reconciliation & MIS reporting activities
- Automation of inventory replenishment has resulted in 99% increase in productivity
- The project has been delivered on-time and as per the defined scope
- Due to the success of the current engagement, Customer has selected GITL for providing AMC support and software licenses for all of its 56 stores

Contact us



#### India

##### Head office

##### Godrej Infotech Ltd.

Plant 10, Pirojshanagar,  
Vikhroli (West),  
Mumbai- 400 079, India.  
Tel. : +91-22-67964005 / 4086 / 4087  
Fax : +91-22-25181728



#### About Godrej Infotech Ltd.

Godrej Infotech Limited, part of the \$4.1 Bn. Godrej group is one of the leading IT service provider specializing in End-to-End IT solutions and services. Strategic partnership with industry leaders like Microsoft, Infor, LS Retail, and Oracle have played an instrumental role in making the organization a mature IT partner that understands the value of business process automation. Our service offerings include Business Consulting, ERP Implementation & Support, Application Development, Integration, Digital transformation, Analytical services, Mobile Application Development, Infrastructure Management, and e-Commerce. We have domain and technology expertise in the manufacturing, retail, trading, distribution, logistics, hospitality, project, and service industries. A CMM Level 4 and ISO 9001:2015 certified company, GITL's service offerings follow proprietary methodologies derived from product best practices and experience in similar implementations. Headquartered in Mumbai, India we have presence in Middle East, APAC, Europe and US with customer footprints extending across multiple geographies.

email: [infotech@godrej.com](mailto:infotech@godrej.com) | [www.godrejinfotech.com](http://www.godrejinfotech.com)

