

ENGAGEMENT CASE STUDY

Customer Background

The organization is one of Saudi Arabia's leading trading companies specializing in the capital goods sector. Established in 2005, the company has the mission of providing its customers with leading international brands in the areas of fashion, footwear, health, and beauty. Today, the company operates over 52 stores and is looking to launch new business lines in its portfolio.

Business Case

The legacy system utilized by the client covered only Financial Accounting. All other processes were managed through excel spreadsheets. The financial accounting system was not integrated with the POS. The legacy system and processes called for extensive manual processing, reconciliation activities, and additional reporting since the same information was being captured at multiple points.

Business Solution

NAV was selected as the best fit solution to meet the requirements of the customer. The highlights of the solution are:

- Standard NAV solution with General Ledger, Accounts Payable, Fixed Assets, Cash & Bank Management, Purchase Management, Sales Management and Inventory modules
- Integrated KSA Attendance & Payroll module



Saudi Trading Company Successfully Implements Microsoft Dynamics NAV

"On behalf of our entire organization, we would like to thank Godrej Infotech for the successful implementation of NAV 2017 and Payroll add-on. We appreciate the GITL consultants for their knowledge and sincerity demonstrated during the project. We are grateful for this memorable journey in Jeddah where we spent day and night in order to achieve a smooth and successful go-live."

- General Manager

Highlights

Industry: Trading

Project Location: Kingdom of Saudi Arabia

Engagement Since: 2018

Solution Snapshot:

- KSA Payroll module linked with Financial module
- Automated depreciation calculations
- NAV sales module integrated with Oracle Retail Pro
- Automated Material Requisition Planning (MRP)
- Customized Lease Rent Module

- Lease module handles store wise payments, discounts, expense amortizations and rent calculations
- Customized MRP module that automatically calculates order quantity and forecasting
- Creation of auto salary and payment JV

The key factors that led to the success of this implementation are:

- Phase wise delivery with post go live support
- Strong domain knowledge of consultants

Challenges

- Lease documents for the stores were being maintained in excel manually
- The documents were being maintained by a single user leading to person dependency
- There was no link or integration in between the lease records in excel and legacy accounting software

Benefits

- No manual intervention
- Auto replenishment of inventory
- Historical sales analysis
- Demand forecasting

Contact us



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About Godrej Infotech Ltd.

Godrej Infotech Limited, part of the \$4.1 Bn. Godrej group is one of the leading IT service provider specializing in End-to-End IT solutions and services. Strategic partnership with industry leaders like Microsoft, Infor, LS Retail, and Oracle have played an instrumental role in making the organization a mature IT partner that understands the value of business process automation. Our service offerings include Business Consulting, ERP Implementation & Support, Application Development, Integration, Digital transformation, Analytical services, Mobile Application Development, Infrastructure Management, and e-Commerce. We have domain and technology expertise in the manufacturing, retail, trading, distribution, logistics, hospitality, project, and service industries. A CMM Level 4 and ISO 9001:2015 certified company, GITL's service offerings follow proprietary methodologies derived from product best practices and experience in similar implementations. Headquartered in Mumbai, India we have presence in Middle East, APAC, Europe and US with customer footprints extending across multiple geographies.

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